

## **Industry Payments Analytics**

konectar KOL Management platform is a one-stop solution for end-to-end KOL Management activities.

konectar HCP-industry Payments Analytics analyses over 78 million payment records of HCPs and provides valuable insights to strategically plan for Key Opinion Leader identification and engagement.

## **Payments Insights and Trends for Puma Biotechnology**

Top 5 Oncology experts engaged by Puma Biotechnology and their competitors (General Payments 2020)

KOL Name			Companies	
Dr. Adrian M Senderowicz	Puma Biotechnology \$288,023			
Dr. Anne P. O'Dea	Puma Biotechnology	Daiichi Sankyo	<b>Pfizer</b>	AstraZeneca
	\$71,575	\$55,444	\$51,049 <b>●</b>	\$15,785 ◆
Dr. Maria Theodoulou	Puma Biotechnology	<b>Seagen</b>	Genentech	Daiichi Sankyo
	\$48,724	\$16,230 <b>●</b>	\$6,183 ◆	\$5,000
Dr. Stefan Gluck	Puma Biotechnology \$44,854			
Dr. Michel Velez	Puma Biotechnology	<b>Lilly USA</b>	Seagen	Pfizer
	\$39,837	\$10,037 <b>●</b>	\$6,140	\$64 ◆

Top 5 competitor products engaged by the top 5 experts engaged by Puma Biotechnology (General Payments 2020)

