

Industry Payments Analytics

konectar KOL Management platform is a one-stop solution for end-to-end KOL Management activities.

konectar HCP-industry Payments Analytics analyses over 78 million payment records of HCPs and provides valuable insights to strategically plan for Key Opinion Leader identification and engagement.

Payments Insights and Trends for Pfizer

Top 5 Oncology experts engaged by Pfizer and their competitors (General Payments 2020)

KOL Name		Companies		
Dr. Cheryl Ann Sadow	Pfizer	Merck Sharp & Dohme	Medivation	Sanofi US
	\$198,990	\$344,840 •	\$18,820 ◆	\$500
Dr. Michael L. Steigner	Pfizer \$104,400	Seagen \$3,200 ◆	Merck Sharp & Dohme \$2,670	
Dr. Amit R. Mehta	Pfizer	Incyte Corporation	Astellas Pharma	EMD Serono
	\$87,759	\$70,753	\$61,657	\$56,695 ●
Dr. Jennifer Watamura Uyeda	Pfizer \$74,850			
Dr. George Rachid De Oliveira	Pfizer	Merck Sharp & Dohme	Sanofi US	Cook Medical
	\$74,420	\$156,290 •	\$225	\$12

Top 5 competitor products engaged by the top 5 Oncology experts engaged by Pfizer (General Payments 2020)

